# Guidelines for submitting an application for an Ancillary Service Provider Licence



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## 1. Document purpose

This document provides businesses who seek to provide Ancillary Services at Station Pier during the cruise season with information about why an Ancillary Service Provider Licence is required and the process for making an application.

## 2. What are Ancillary Services?

Ancillary Services are the range of services and supply of goods and material that are not directly associated or have a direct commercial relationship or contract with PV.

Ancillary Services at Station Pier include the following activities and services:

- Vessel mooring and unmooring
- Stevedoring
- Passenger ground handling
- Porterage
- Tour operators
- Provedoring and chandlery
- Waste services
- Vessel repair and maintenance services
- Bunkering services

## 3. Licensing of Ancillary Service Providers

#### 3.1. Purpose

For the relevant annual cruise season, Ancillary Service Providers (ASP) must apply for and be granted an ASP Licence by Ports Victoria (PV) as a condition of access to Station Pier to provide Ancillary Services, unless extended by PV in its sole discretion.

The purpose of the ASP Licence is to ensure that ASP and their staff, employees, contractors and sub-contractors are compliant with the PV requirements regarding work site access conditions, occupational health and safety, insurance, maritime security, environment management and the operational performance standards required by PV.

ASP are those firms and organisations that are contracted by vessel operators, their port agents and facility hirers to perform Ancillary Services during periods of berth or facility access at PV common user facilities and berths, primarily at Station Pier.

The licensing of ASP will encompass work site access conditions, insurance, health and safety, security, environment management and the operational performance standards required by PV.

ASP will normally operate in the PV common user areas of Station Pier in support of berth, terminal and facility hirers.

#### 3.2. Requirement

The PV Standard Terms and Conditions (Clause 18) for Berth and Terminal Hire require hirersto only use licensed ASP.

## 4. Details of Ancillary Services

#### 4.1. Vessel Mooring and Unmooring

Vessel Mooring and Unmooring is the securing of vessels alongside a pier, jetty, wharf or quayusing ropes, chains or other devices. The appropriate mooring guidelines must be followed.

#### 4.2. Stevedoring

Stevedoring services include:

- the receipt and delivery of bulk and breakbulk cargo, containerised cargo and baggage including tallying.
- wharf handling, sorting and stacking of bulk and breakbulk cargo, containerised cargo and baggage such as loading and unloading of cargo and baggage in and out of vehicles and trailers, conveyors and vessel baggage handling cages.
- the operation of material handling equipment for the handling of bulk and breakbulk cargo, containerised cargo and baggage
- the loading and unloading of bulk and breakbulk cargo, containerised cargo and baggage to/from vessels.

#### 4.3. Passenger ground handling

Passenger ground handling services include:

- the reception and farewell of passengers and crew
- checking-in of passengers and crew including reviewing booking and travel documentation
- passenger and crew marshalling onto and off land transport for tours or on forwarding
- any other passenger related activity immediately prior to embarking or immediately after disembarkation from a cruise vessel including tourism services such as coach tours.

#### 4.4. Porterage

Porterage services includes:

- acceptance and collection of baggage at the pier entrance and loading/unloading of vehicles and trailers used for intra-terminal movement
- packing and unpacking of baggage cages used for transfer of bags to/from vessels
- placing of baggage in the passenger collection area
- porter services to cruise ship passengers and crew.

#### 4.5. Ship provedoring and chandlery

Ship provedoring and chandlery services is the provision of victuals for vessels including non-perishables, perishable food stuffs, beverages and ships stores.

#### 4.6. Waste services

Transfer, collection, packing, handling and transport of liquid and solid putrescible and

non-putrescible waste including and not limited to quarantine and non-quarantine waste by road tanker or truck.

#### 4.7. Ship repair and maintenance services

Repair and maintenance of vessels with works performed from the wharf. Includes the supply, hire and operation of repair and maintenance plant and equipment including but not limited to:

- cranes
- elevated work platforms
- material handling equipment
- compressors
- generators and steam plants.

#### 4.8. Bunkering services

Supply of fuel, oils and lubricants by road tanker to vessels.

#### 5. Exclusions

The following are not categorised as ASP:

- Vessel Owners
- Ship Agents or vessel owner/operator representatives
- Australian Border Force, Australian Department of Forestry and Fisheries, Australian Maritime Safety Authority, and WorkCover personnel
- City of Port Phillip volunteers
- City of Melbourne volunteers
- Public Transport Victoria employees, contractors or volunteers
- PV employees and contractors
- Taxis or Commercial Passenger Vehicles operating only on the common user roadways
- Visitors to vessels alongside Station Pier

## 6. Licences for Ancillary Service Providers

All ASP seeking to operate at Common User Facilities or Common User Terminals in order toprovide services to vessels alongside Station Pier are required to obtain an ASP Licence to operate on or within the Station Pier precinct licensed area.

#### 6.1. Licence requirements

An ASP Licence includes provisions that provide for, among other things:

- insurance covers and indemnities
- compliance with the Port Management Regulations and the PV Safety and Environment Management Plan
- occupational health and safety, security and environmental obligations

- quality assurance obligations
- any other documentation reasonably required by PV
- payment of an annual licence fee and or Access Card fee.

#### 6.2. General performance obligations

An ASP Licence contains performance obligations on both the part of PV and the Licence holder.

The performance obligations are contained in the ASP Licence Terms and Conditions and anyservice specific performance obligations will be contained in Schedule 1 attached to the ASP Licence. Below are examples of performance obligations that can be included in the ASP Licence.

#### Information to be provided by the Provider

- When requested by PV from time to time, the Provider is to provide the following information in order to ensure coordination of activity within the Licensed Area:
- Details of the Equipment to be bought into the Licensed Area including the time of arrival and departure.
- Details of the volume of victuals, ships stores or other cargo to be handled, picked up, dropped off or marshalled in any way within the Licensed Area including the time of arrival and departure.
- Details of the volume of passengers to be handled, picked up, dropped off or marshalled in any way within the Licensed Area including the time of arrival and departure.
- Details of any specialised communications equipment (equipment that receives or transmits communications) and information technology equipment or apparatus to be used within the Licensed Area (including without limitation mobile phones).

The information is to be provided to PV in the format requested within two Business Days of therequest or sooner where it is specified and applies to a planned activity within the Licensed Area.

Attendance by an ASP at coordination meetings, planning meetings and PersonnelTraining Sessions.

When requested by PV the Provider is to attend coordination meetings, planning meetings or personnel training sessions that are applicable to the operation, security or safe working of the Licensed Area or access/egress of the Licensed Area.

#### 6.3. Specialist performance obligations

Due to the range of Ancillary Services the ASP Licences may include specific obligations that will apply to the ASP. The specific obligations will be detailed in Schedule 1 of the ASP Licenceand the details of the performance obligations will be based on the advice of the responsible PV Manager and Subject Matter Expert.

#### 6.4. Licence application

An ASP can apply for a licence using the PV application form. An Application Form is available on the PV website.

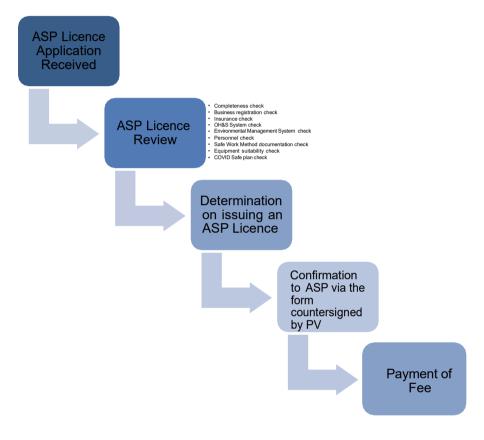
Applications for the Station Pier Cruise Season are to be submitted to PV no later than 14 September 2024. Where there are emergent requirements for an ASP Licence an application can be submitted at any time.

#### 6.5. Licensing process

The licensing process for an ASP Licence is a two-step process.

Step one includes the submission of an application by an ASP, due diligence review of the ASP application by PV and a determination of the completeness of the application. If PV is satisfied with the ASP application, step two involves PV returning the form with the approval in Item 7 & duly authorised in item 8. The process will be coordinated by the PV team and is shown in Figure 1.

Figure 1- PV ASP Licence Process



#### 6.6. Licence application time frame

The process of licensing commences with the submission of a licence application using the PV form by an ASP to PV. The review process will commence on receipt of the application. The timetaken for review and issuing of a licence will be based on the complexity of the services provided by the ASP and the completeness of the application and the required documentation.

## 7. Issue of Licence

#### 7.1. Review and determination

Once the due diligence is completed the ASP application and due diligence will be reviewed by the COO and a determination made on the issuing of a licence.

Successful applicants will be advised with the relevant section in the Application form countersigned by PV.

In the event a determination is made that an application is unsuccessful the Application will be returned acknowledged as "rejected" by Ports Victoria.

#### 7.2. Issuing of a Licence

Licences will take effect on receipt by the recipient of the Licence Agreement signed by Ports Victoria.

#### 7.3. Period of Licence

ASP Licences will be in force for the period stated in the Licence.

#### 7.4. Licence fee

The fee for the ASP Licences for the cruise season is \$1 (if demanded).

#### 7.5. Other fees and charges

ASP may be subject to other fees and charges from time to time.

The fees and charges will be either promulgated in the PV Reference Tariff Schedule or included in Schedule 1 of the ASP Licence.

#### 7.6. Licence renewal

ASP are able to apply for licence renewal following the same process as a new application. The review of the ASP documentation will be undertaken by PV in the same way as a new application.

#### 7.7. Auditing and oversight

ASP will be subject to auditing and continual oversight by PV to ensure compliance with the provisions of the ASP Licence.

An audit program for ASP compliance with all licence conditions will be developed and implemented by the Station Pier Operations Manager.

A program of periodical OHS&E desktop and site-based audits will be developed by the General Manager HSE, Emergency Management and Business Continuity and conducted on a risk-based approach.

## 8. Questions

Any questions regarding an ASP Licence can be sent via email to asp@ports.vic.gov.au

## 9. Definitions

Term	Definition	
Ancillary Service(s)	means stevedoring services, mooring services, ground handling services, porterage, tour operators, provedoring and chandlery, waste services, vessel repair and maintenance services, bunkering services.	
Ancillary Service Provider	means a business that provides an Ancillary Service.	
Ancillary Service Provider Personnel	means: <ul> <li>any officers, employees or agents of the Service Provider</li> <li>any subcontractors of the Service Provider and their officers, employees or agents.</li> </ul>	
Common user berth	means a berth that is available for short term hire by PV to external parties for berthing of vessels.	
Common user facilities	means the facilities which are available for short term hire by PV to external parties for berthing of vessels, cargo operations, passenger embarking and disembarking or other approved use.	
Common user terminal	means the facilities which are available for short term hire by PV to external parties for the purpose of transhipping cargo and/or passengers, including sheds and amenities.	
Common user wharf	means the wharf area (pier deck area) adjacent to a common user berth that can be used for cargo operations including but not limited to:  receipt and delivery or cargo wharf handling, sorting and stacking of cargo provisioning of vessels refueling of vessels repair and maintenance of vessels.	
Reference Tariff Schedule	means the PV Reference Tariff Schedule (RTS), as amended from time to time and published on the PV website that sets out details for port charges.  These charges include, but are not limited to:  wharfage  berth hire  site occupation charges  anchorage charges  security and traffic control  miscellaneous fees and charges.	
Ship (s) (ping) Agent	means the Ship (s) (ping) Agent who is authorised by the vessel owner or manager to manage a vessel call at the port of Melbourne on behalf of the vessel owner or vessel manager.	
Vessel manager	means the manager of a vessel appointed by the owner.	
Vessel Operator	means the operator of a vessel and may include a disponent owner	
Vessel owner	means the owner of a vessel.	

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